

JULY
2026



CEO REPORT



Prepared for:

**NIAGARA DISTRICT
AIRPORT COMMISSION**

Prepared by:

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A NOTE FROM THE CEO

We eagerly welcomed Air Canada's Landline service to YCM in June, and we've now had a month's worth of experience in seeing the transformation to the facility. In the first four weeks of the service, we acted as a starting point for travel both to and from 51 separate destinations. This includes higher frequency destinations such as Ottawa, Vancouver and Montreal, and such far flung locales as Brisbane (Australia), Tokyo, Zurich, Casablanca, Yellowknife and Munich.

While it's been exciting to introduce the service to Niagara, we continue to have work to do. It has been embraced as a means of travelling to and from Pearson International Airport and beyond, and we have seen exponential growth over the course of the first month – however we need to continue to do so over the next two to three months to truly see the benefits for our partners in Niagara.

July will additionally see one of the most exciting announcements in some time for YCM. The Province will be announcing funding to support the continued

forward momentum of our Airport Redevelopment Project. Necessary design work is the next step in our journey, and we look forward to sharing the news with our communities in the days to come.

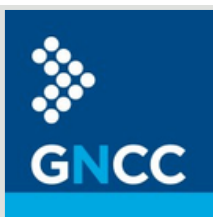
Additionally, our Committees saw a number of presentations representing some important issues and projects impacting the Airport in the coming months and years, including the twinning of the Skyway bridge, and the results of our Air Service Strategy education session and workshop.



Hot Topics



Paul Pattison Visit | Humbled to have welcomed Paul Pattison, the son of Fred Pattison – the founder and original owner of Niagara District Airport, 97 years ago. Paul was able to take a tour of the facility, share photos and information from the history of our facility, and additionally take a ride with National Helicopters over the airport itself. Thankful to have had the opportunity to hear and look to share their stories.



GNCC White Paper | Working with the Greater Niagara Chamber of Commerce to bring forward a white paper on the impact of the growth of the airport on the economy of Niagara. We believe there's an important story to be told on the economic engine that airports continue to be across the country. Look forward to bringing more information forward in the weeks to come.

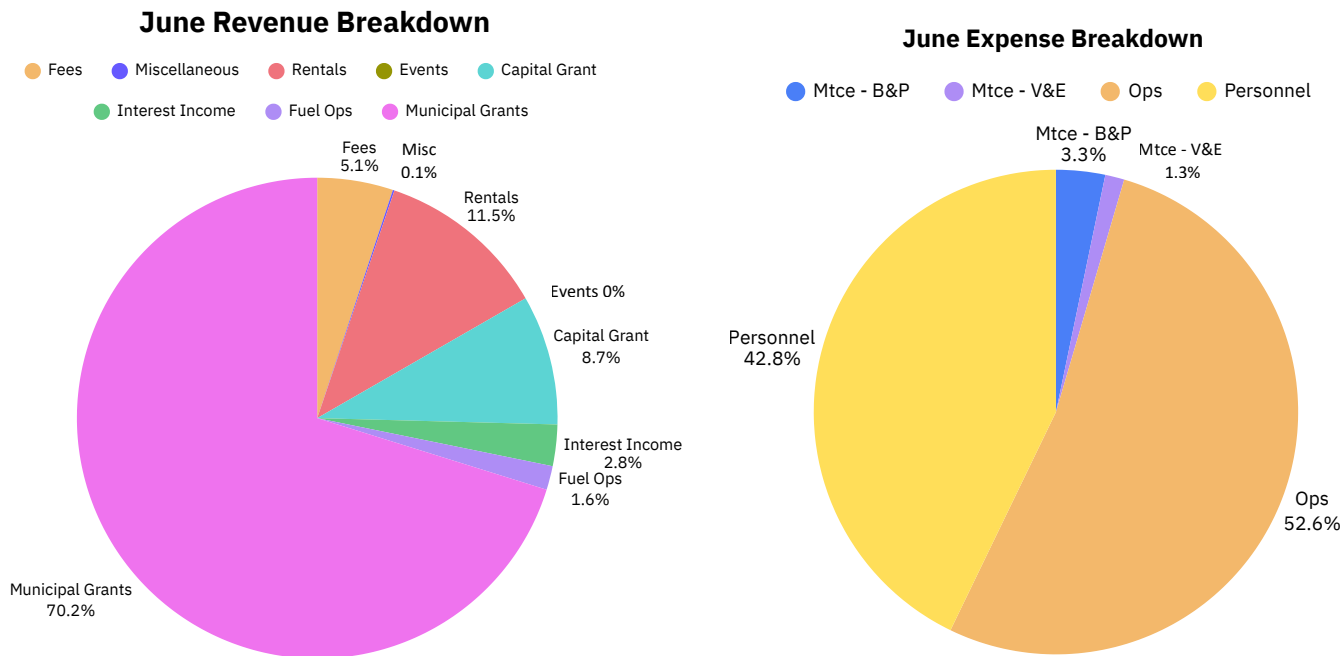


Air Canada - Landline | The Air Canada - Landline service continues to gain momentum with 51 destinations!! The image is the "Top 10" connections for our first month.

FINANCIALS

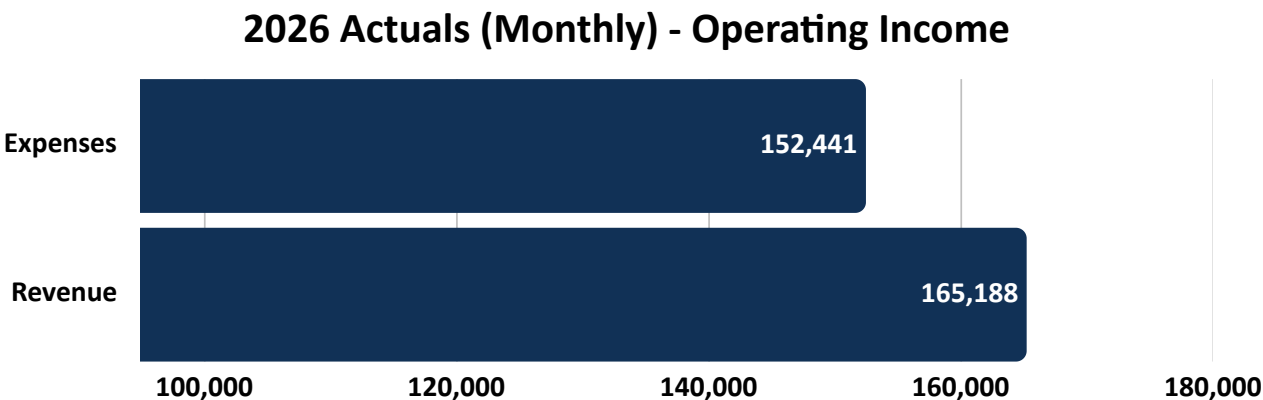
June Revenue and Expenses

Below is the June breakdown for revenue and expenses. Increase in advertising revenue (which is captured in Capital Grants and Contributions) from receiving additional funding from Niagara Falls and NOTL for advertising Air Canada - Landline service. Landing and parking fees have an increase due to the start of the Air Canada – Landline service. Increase in Maintenance Building and Repairs due to terminal upgrades for Air Canada – Landline services.



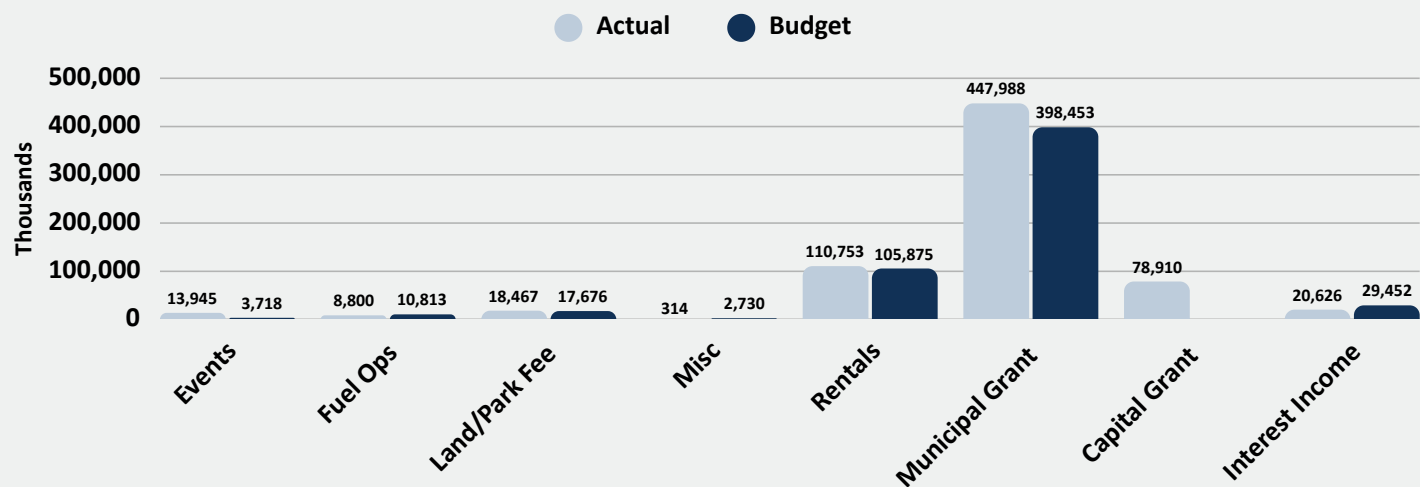
Monthly and Year-to-Date Revenue and Expenses

Below is Year-To-Date Revenue and Expense Actuals vs Budget. The difference between actual operations and budget is the transfer of consulting work relating to ARP being transferred from capital to operations and is offset by an equal transfer to revenue along with increase in advertising revenue from Landline service offset in advertising income. Maintenance equipment also required multiple unexpected repairs in Quarter 1.

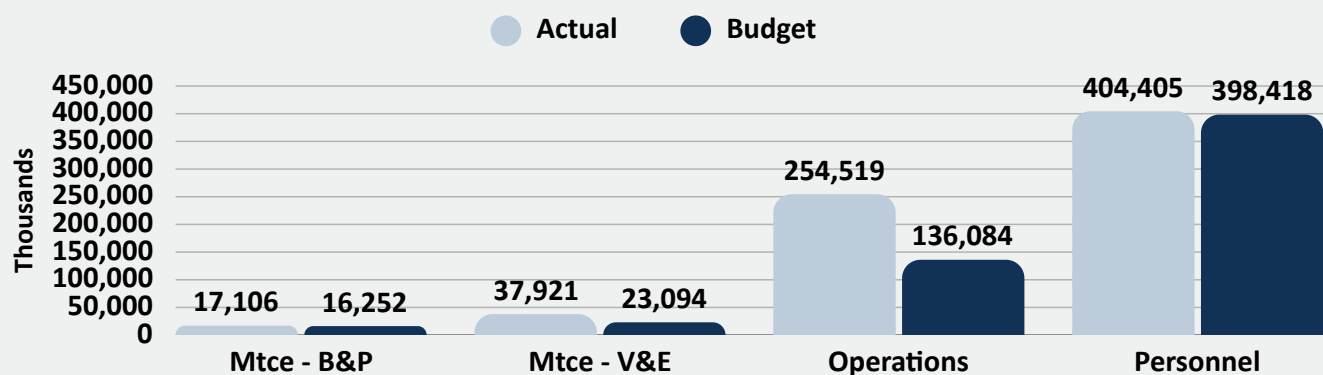


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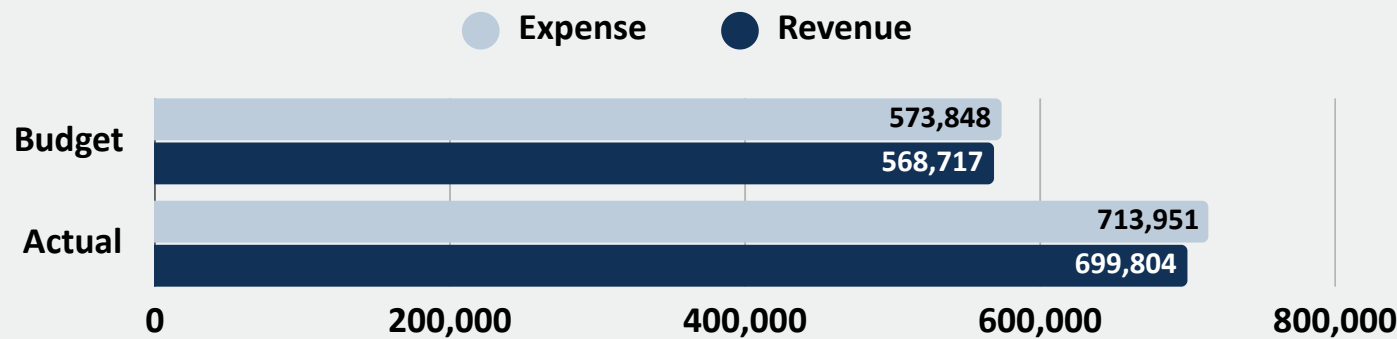
Year-to-Date Revenue vs Budget



Year-to-Date Expense Actuals vs Budget



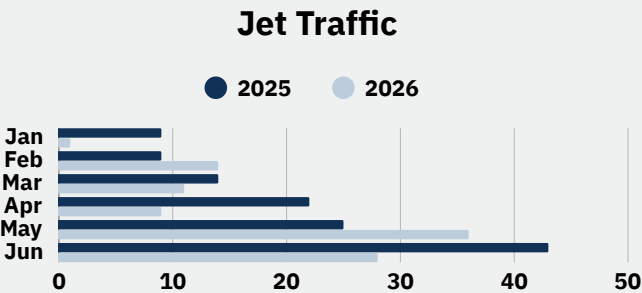
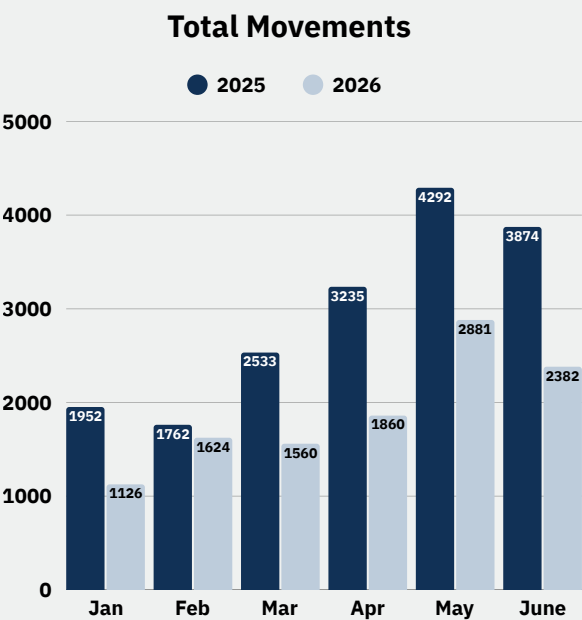
2026 Budget vs Actual Variance



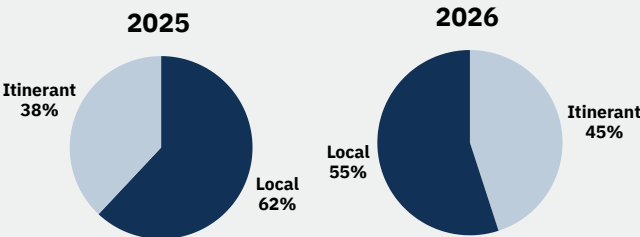
OPERATIONS

Movements

Our June 2026 movements are down 39% compared to our June 2025 movements. Over the month of June we had a total of 2,382 movements.



YTD Itinerant vs. Local Movements



Highlights



The annual migration of the vintage "taildragger" aircraft once again brought the iconic Tiger Moths through the Niagara District Airport as they made their way to the Geneseo Airshow in New York. The pilots stopped to clear customs, refuel, and take a short break before continuing their journey. We were also pleased to welcome a historic Douglas DC-3—this being one of the few remaining aircraft that participated in the D-Day landings—which stopped for fuel before continuing to the Welland Airport.



The airport continues to support a wide variety of pilot training and flight testing throughout the season. These operations range from student pilot examinations to advanced aerobatic recertifications. In early July, we had the opportunity to host the Red Bull Canada aerobatic pilot as they completed their recertification. Watching these highly skilled manoeuvres, including loops, rolls, and other precision aerobatics, is always an impressive sight for staff and visitors alike.

The International Cool Climate Chardonnay Celebration (i4C) returned to the airport on July 18 for its annual Friday Night Flights event. Our longstanding partnership with the organization continues to grow stronger each year. Airport

OPERATIONS

staff worked closely with the i4C team to ensure all regulatory and operational requirements were met, allowing the event to be hosted safely and successfully within the Allied Hangar and designated apron areas.

Planning continues for the upcoming Niagara 5000 event. The organizers have retained Toronto-based Kandy Media to oversee event management. While the company has extensive experience producing large-scale events throughout the Greater Toronto Area, this will be its first event at an airport. Initial planning meetings have been very positive, with the organizers demonstrating a strong commitment to working within the Canadian Aviation Regulations (CARs), airport policies, and operational requirements to ensure the event is conducted safely and efficiently.

The airport terminal continues to see passenger volumes increase. Overnight parking occupancy now averages between 25 and 35 vehicles, reinforcing the value of the recently expanded parking facilities. This additional capacity will be important as passenger traffic continues to grow through Air Canada services and with the introduction of Aspen Air Charters later this summer.

Airfield maintenance has remained a significant focus throughout the summer. Following an exceptionally wet spring, grass growth outpaced normal maintenance schedules. The Operations team has worked diligently to maintain compliance with the Wildlife Management Plan by ensuring grass heights remain within prescribed limits, helping to reduce wildlife hazards while maintaining the airfield to operational standards.

A new self-serve coffee machine was installed in the terminal in early July. During its first week and a half, complimentary beverages were offered to passengers and staff to introduce the amenity. The machine has since transitioned to paid service with a percentage of cost revenue recovered by the airport.

Although summer operations are in full swing, preparations for winter maintenance are already underway. Staff continue to inspect, service, and prepare winter maintenance equipment to ensure operational readiness well in advance of the snow season. Taking a proactive approach helps minimize unexpected repairs and reduces the risk of equipment downtime during critical winter operations.

Annual pavement crack sealing was successfully completed between July 15 and 18 during overnight closures. Work included the main runway, Taxiway Bravo, and the original terminal parking lot. The project was completed efficiently by Niagara Crack Sealing with no operational issues or disruptions. The Town of Niagara-on-the-Lake's airside grading project, which began last fall, has now been completed. The finished work meets the airport's operational requirements, with the affected areas now compliant with Obstacle Limitation Surface (OLS) height restrictions. Final grading and hydroseeding have also been completed, restoring the area and improving long-term site conditions.

Capital Projects

Crack Sealing	In Progress		50%
Roadway Signage	In Progress		50%
Wayfinding (Airport Signage)	In Progress		25%
Maintenance Equipment	In Progress		60%

Deferred: CAP19-72 - Fence 06 Threshold, CAP19-81 - Fuel Pad, CAP20-88 - Fence 06 Threshold, CAP21-03 - Fuel Pad

COMMUNICATIONS & COMMUNITY

Highlights

The airport and NAV CANADA recently marked 35 years of the Flight Service Station (FSS) here at Niagara District Airport. We are thankful to the entire FSS team for the work they do every day to keep our skies in Niagara and the rest of our country safe.

New branded signage had been installed throughout the Airport Terminal Building, including at the main entrance exterior, interior and exterior doors beside National Helicopters' office, doors in lobby leading to airside/administration, exterior doors exiting groundside into terminal, and exterior doors beside airside gate access. Staff are now working on updating our Highway 55 road sign to meet all brand standards.

Community engagement efforts remain a priority, with the CEO recently attending the Niagara Falls Tourism Connect event on June 23 at Wildflower Social in Niagara Falls. The event brought together members of Niagara's tourism industry to discuss topics including sports tourism, enhancing value through travel trade, highlights from Niagara Falls Tourism's recent sales mission and participation in Europe with Rendezvous Canada, and other industry updates. Staff also hosted the Niagara-on-the-Lake Tourism Ambassadors group for an introductory meeting in advance of hosting ~50 of their ambassadors for an information session next month.

Staff recently secured two grants: one from Tourism Partnership of Niagara to support digital marketing for Air Canada Landline, and another from Tourism NOTL for a digital tourism kiosk project. However, additional funding is required for the kiosk project to move forward, and opportunities are further being explored.

The airport is partnering with local transportation company, Zoom Zoom, to enhance travel options and connectivity for travelers coming through YCM. More information will be shared as signage is introduced throughout the terminal and details are finalized. We also partnered with a local journalist from the NOTL Local newspaper - where she wrote about her experience using the Air Canada Landline service, as she travelled from NOTL to Ottawa and back.



**We Officially
Hit 1,000
Followers!**

We had 303 followers on June 30, 2025
reflecting a 230% increase in just a year

Community Connection

The CEO met with the President and VP Marketing of University of Niagara Falls to discuss collaborative opportunities, including through their data analytics program as well as marketing opportunities.



Tenant Bulletin

July 2026

Quarterly Newsletter

June

Media

Joy Tries It - The new Landline
service from NOTL to Toronto

NAV CANADA Flight Service Station
celebrates 35 years of service at
Niagara District Airport