

JANUARY
2026



CEO REPORT



Prepared for:

**NIAGARA DISTRICT
AIRPORT COMMISSION**

Prepared by:

DAN PILON, CEO



905-684-7447 X103



dpilon@niagaradistrictairport.ca

A NOTE FROM THE CEO

As we move forward into 2026, we are eagerly anticipating a number of new opportunities for the airport, leading to continued engagements with our community, along with new reasons for our residents and visitors to visit and utilize the airport's services.

Year-end saw us finish 2025 a few movements shy of the 40,000 mark, so we are cautiously excited to see the increase, and looking towards continued growth in 2026. This includes discussions with Air Canada/Landline for the introduction of their services here at CYSN – which is the beginning point of some transformational business prospects for the facility – and the potential re-introduction of daily scheduled service to Billy Bishop Airport in Toronto as well with Aspen Air Charters Inc.

January itself has been a month full of operational challenges and weather issues, with the work of our operations staff at the forefront of our efforts. Our staff has been relentless in managing some enduring snowstorms, combined with equipment repairs that have led to less-than-ideal situations for managing prolonged snow events.

We have continued with our government relations efforts and January had us meet with Deputy Ministers of various Provincial Ministries, CAOs of our municipal partners, Transport Canada, and the Office of the Premier. We will push forward with our efforts on our funding strategy and will extend those efforts in February to include meetings with additional stakeholders at the federal level, and hopefully with airline partners as well.

So please join me in recognizing the efforts of staff during the most challenging months of the year – winter operations – and we share your eagerness in continuing to share our vision for our Master Plan, and for our redevelopment project, with our communities in 2026.



Hot Topics



Government Relations | Consistent communication with federal, provincial and municipal partners, including pre-budget consultations at the provincial level, and various political and staff representatives at the provincial level as well.



Business Opportunities | Moving forward with additional opportunities at the airport that engage our communities, including the Air Canada/Landline service. Exciting partnerships for 2026.

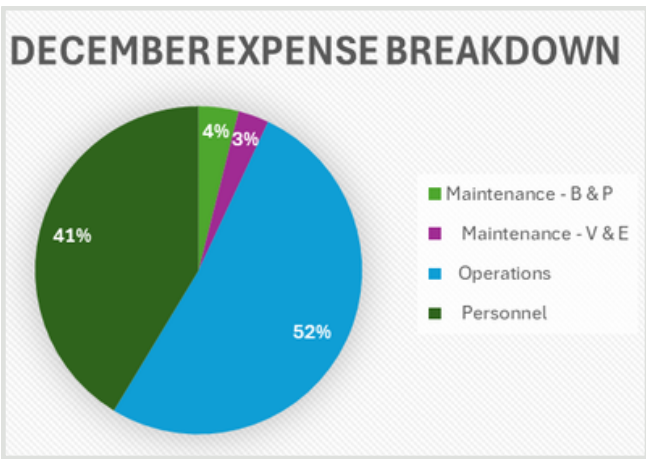
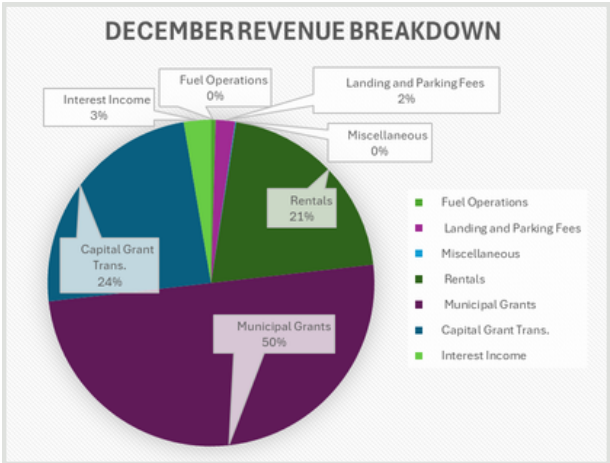


Winter Operations | Recognizing the challenges of winter operations, and the commitment of our staff in keeping our facility operational through any and all-weather events.

FINANCIALS

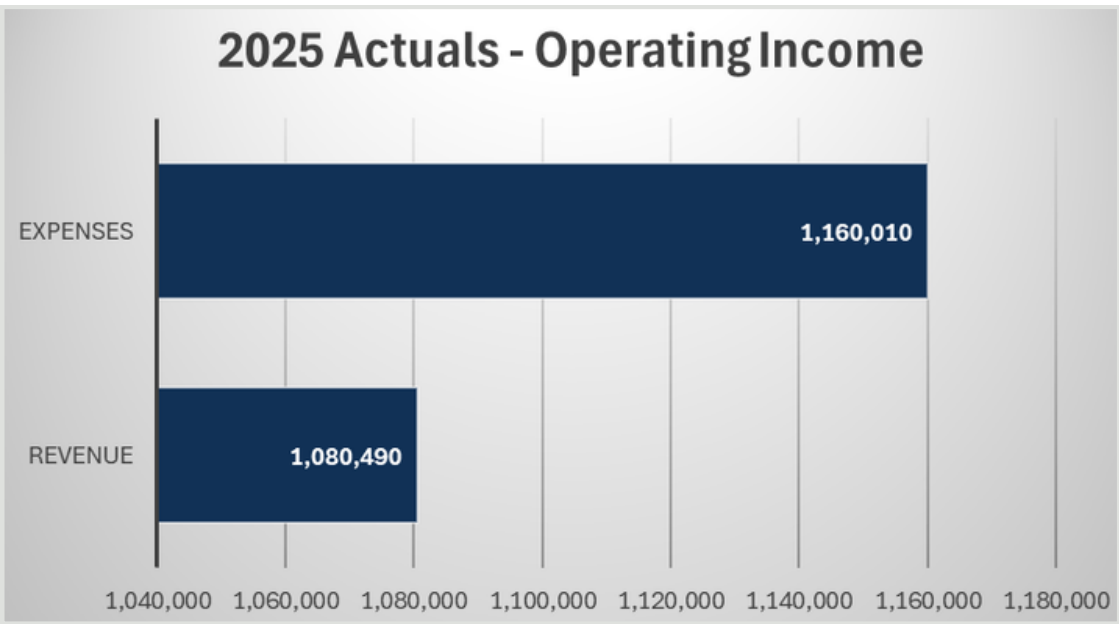
December Revenue and Expenses

Below is the December breakdown for revenue and expenses. No event revenue for the month. Decrease in both landing and parking fees and fuel operations for December, as expected.

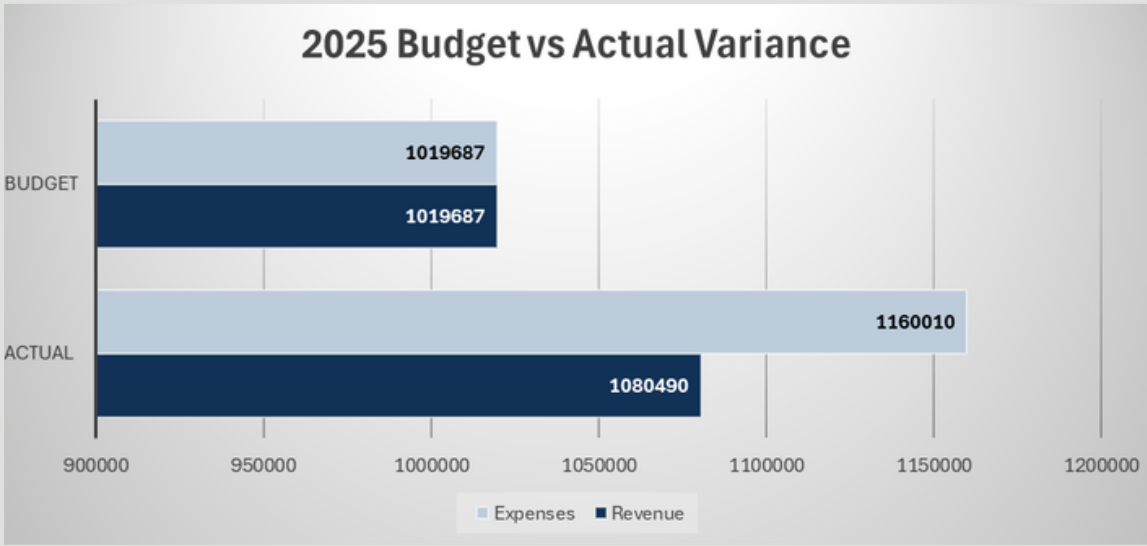
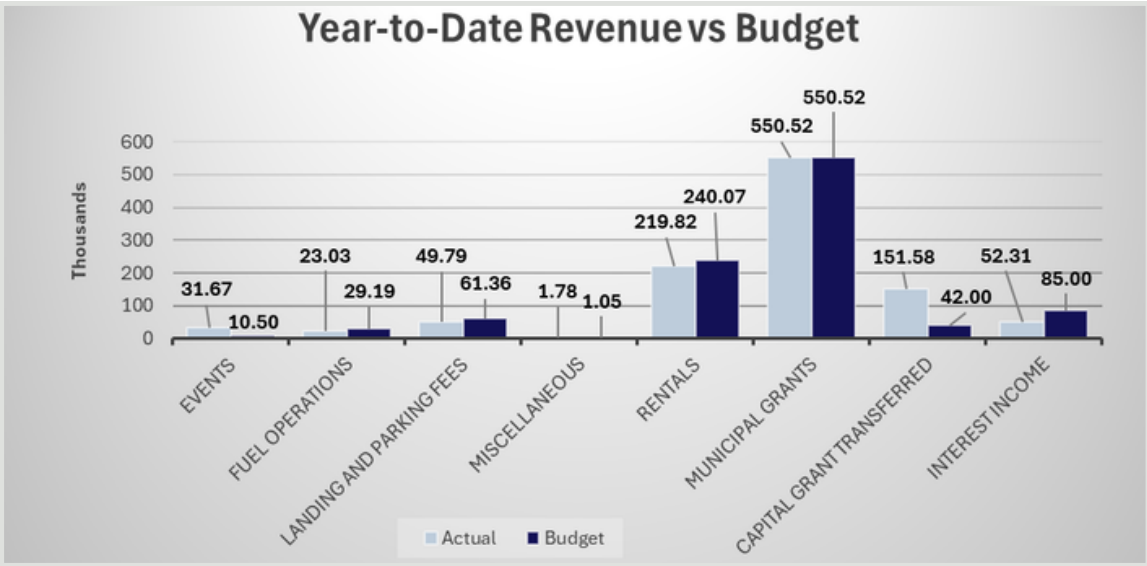
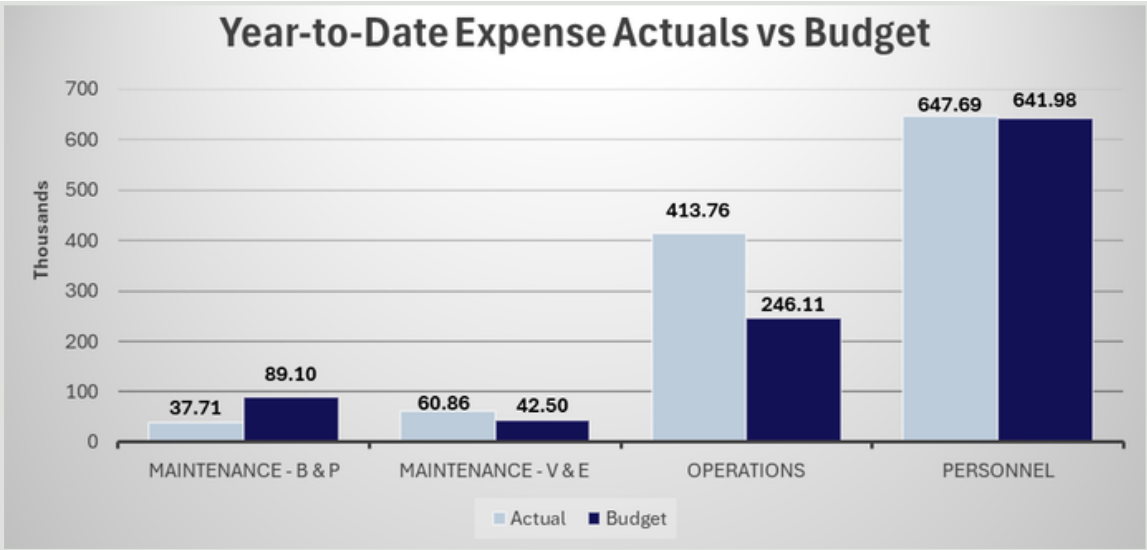


Year-to-Date Revenue and Expenses

Below is year-to-date revenue and expense actuals vs budget. The difference between actual operations and budget is the transfer of consulting work relating to ARP being transferred from capital to operations and is offset by an equal transfer to revenue.



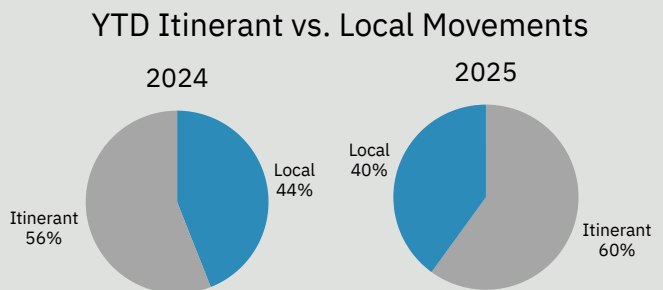
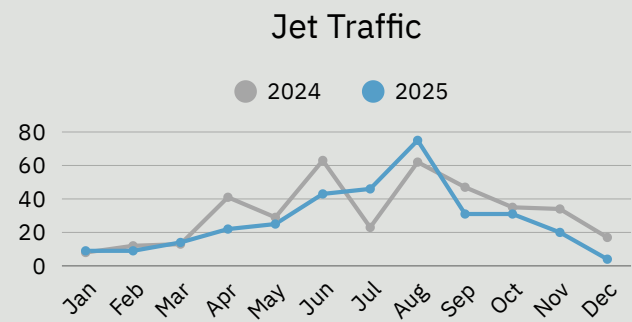
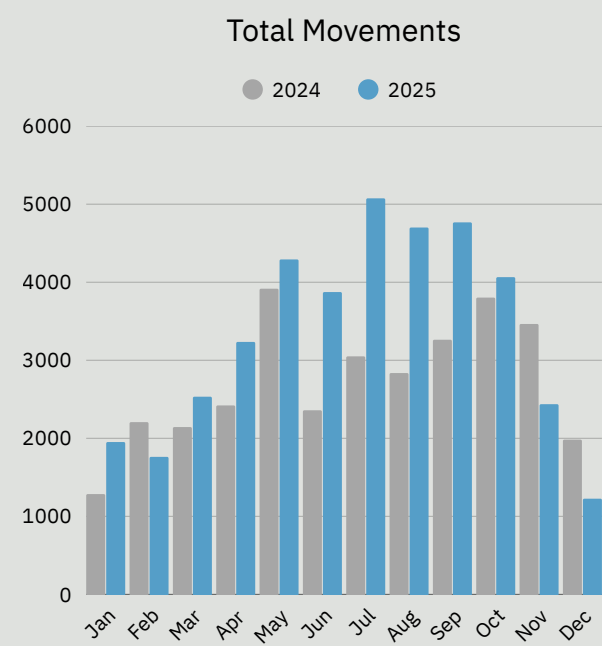
FINANCIALS



OPERATIONS

Movements

Our 2025 year-to-date movements are up by 22% from 2024. Over the month of December, we had 1,226 movements, Which is down 38% from December 2024. Jet traffic for 2025 was down 14.3% compared to 2024.



Highlights

Winter operations have progressed steadily throughout the season. Several significant snowfall events occurred throughout December, requiring full staff call-ins. In each instance, the airport was restored to full operational status within approximately three hours.

The Town of Niagara-on-the-Lake regrading project on airside sections of the property continues to progress. They were anticipating being near 100% completion by year end, unfortunately, due to wet conditions the project was stalled slightly as the machinery was sinking into the ground and destroying their progress day over day. The Silverline team must wait for the ground to be fully solid and frozen to allow the machinery not to sink. The team must recalibrate all machinery due to snowfall accumulation to ensure proper grading of the area. The team at Silverline is expecting to be substantially complete by the first week of March, weather permitting. The team will come back in the spring to hydroseed the area to ensure optimal grass growth, thus putting the project at 100% completion after that is complete.



OPERATIONS

As of December 31, 2025, the airport had experienced multiple snow events, all of which were managed successfully without operational disruption. At no point was the airport required to close due to snow accumulation. Over night and into the day on January 15, 2026, the airport received nearly 12 inches of snowfall. The estimated volume of snow moved during winter operations exceeded 900,000 cubic feet, equating to more than three million pounds of snow cleared within a 24-hour period. To put that into perspective, the average amount of cubic feet a dump truck can hold is 1300-3000. Our airport dump trucks (86 & 87) hold around 1500 cubic feet. This means we could have moved over 600 dump trucks worth of snow.



Capital Projects

Preliminary discussions on the Wayfinding (Airport Signage) project have taken place regarding design options and branding. Tendering will be completed over the winter with installation expected in Spring 2026.



Deferred: CAP19-72 - Fence 06 Threshold, CAP19-81 - Fuel Pad, CAP20-88 - Fence 06 Treshold, CAP20-89 - Fence Displacement Rwy19, CAP21-03 - Fuel Pad

COMMUNICATIONS & COMMUNITY

Highlights

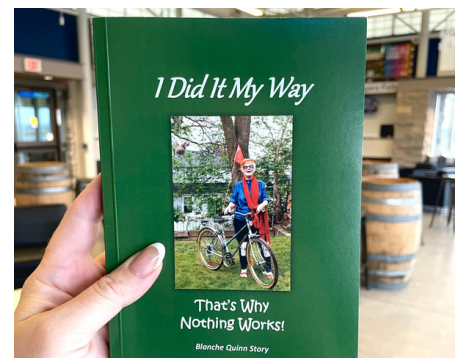
As the new year is underway, we are building on the momentum from the Destination Niagara Strategy announcement. We continue working with our consultants and meeting with stakeholders, and were pleased to host Sam Oosterhoff, MPP for West Niagara recently, to shoot a video for social media highlighting how expanding our airport will benefit all of Niagara. Dan Pilon, CEO and Erwin Wiens, Commissioner joined MPP Oosterhoff in the video.

The start of a new year also marks the conclusion of the previous one – which means a full year of social media data! We are pleased to report strong growth across all platforms in 2025:

- LinkedIn: followers grew by 572%, averaging a monthly growth rate of 19%, and almost 6,000 monthly impressions
- Instagram: followers grew by 132%, with content averaging more than 7,500 monthly views
- Facebook: followers grew by 21%, reaching almost 1,000 followers by end of 2025; monthly content averaged over 18,000 views, with a significant peak of almost 90,000 views in May, in alignment with the Province's 2025 Budget announcement
- X: followers grew by 6%, with an average of over 1,300 monthly impressions

We continue to prioritize connecting with our community, strengthening relationships, and identifying opportunities to share both our history and aspirations in ways that elevate the NDA brand across Niagara and beyond. In the coming weeks, we are meeting with the St. Catharines Museum to explore collaborative opportunities to meaningfully showcase our history.

Content for our new website is nearly complete, with the next phase of development set to begin next week. Further information will be shared on the launch of the website as the project nears completion.



We recently added two copies of I Did It My Way to our collection – a book chronicling the life of Blanche Quinn, former NDA and Flying Club Manager in the 1960's. Please reach out should you want to borrow a copy!

Community Connection



We recently welcomed Jordan and Hugo from the Greater Niagara Chamber of Commerce to talk about 2026 partnership opportunities to help advance our Airport Redevelopment Project.

Tenant Bulletin

[January 2026](#)

Quarterly Newsletter

[2025 Q4](#)

Media

[Mayor Jim Diodati Segment with CHCH](#)

["Progress is inevitable": Ford's Las Vegas North](#)

[Ford Announces Mutli-Billion Dollar Strategy to Reinvigorate Niagara Tourism](#)